



U.S. Commercial Service



SunTrust Bank and FedEx Present:

Wake Technical Community College
Small Business Center, Room 101
3434 Kildaire Farm Road
Cary, NC 27511
Wednesday, Sep 27- 8:30am – 2:00pm

East Carolina University
SBTDC- Willis Building
300 E. 1st Street
Greenville, NC 27858
Thursday, Sep 28- 8:30am – 2:00pm



Export Financing Solutions

A one day workshop on your principal export financing solutions. Learn how to compete globally!



Export financing is often a key factor in a successful sale. Contract negotiation and closure are important, but at the end of the day, your company must get paid.

At this event, you will:

- Hear from experts from the U.S. Department of Commerce, Small Business Administration, Ex-Im Bank, and SunTrust
- Obtain guidance to further expand overseas markets and sales
- Learn how to find and finance foreign buyers to increase your sales
- Network and learn from other local businesses and exporters

Who Should Attend?

- Companies that are currently exporting but need guidance to further expand overseas markets and sales.
- Companies that are new to exporting and seeking a better understanding of key aspects to avoid costly mistakes.

Export Financing Solutions
Raleigh - Sep. 27, 2006
Greenville - Sep. 28, 2006
(Please circle the location of your choice)

Name _____ Title _____
Business Name _____
Business Address _____
Business Phone _____ Are you exporting? Yes _____ No _____
Email Address _____
Credit Card No. _____ Expiration Date _____ Signature _____

Please list the name of each person you wish to register, using a separate sheet if necessary and fax to 919-281-2754.
The fee to attend this event is \$30/person.